

To receive a report on Service Delivery equipment and consider any actions and associated expenditure.

Report to: Service Delivery Committee

Date of Report: 10th July 2025

Officer Writing the Report: Service Delivery Manager

Pursuant to:

- *Minute no 75/24/25 of the Services Committee meeting held on 10th October 2024*
- *It was proposed by Councillor Bickford, seconded by Councillor Stoyel and resolved to RECOMMEND the Services Committee budgets for the year 2025/26 as attached, including the following amendments subject to the Property Maintenance Sub Committee setting the five-year plan recommending the outcome to the Policy and Finance meeting to be held 12 November 2024 to form part of the Services Committee budget statements*
- *Minute no 99/24/25 of the P&F committee meeting held on 12th Nov 2024*
- *It was proposed by Councillor Miller, seconded by Councillor P Samuels and resolved to RECOMMEND to Full Council to be held on 5 December 2024*
- *Minute no 275/24/25 It was proposed by Councillor Miller, seconded by Councillor P Samuels and following a recorded vote of 15 for, it was RESOLVED:*
 - *1. To set the Town Council Precept.*
- *Minute no 9/25/26 of the services delivery committee meeting held on 10th April 2025. It was delegated to the ASDM to review the associated cost to purchase a cherry picker and associated training cost for an operative, reporting back at the July Meeting.*

Officers Recommendations

Item 1. This report seeks approval from the Committee members for the purchase of a Kubota RTV-X1110 Cab utility vehicle to support operations in Parks & Recreation, Grounds Maintenance, Waste Services, and many other duties.

Item 2. The purchase of battery tools for the department.

Item 3. A report to consider the purchase or hire of a cherry picker. As requested by Service committee

Report Summary

Item 1

The existing RTV registered in 2010 (not enclosed cab) is currently used for site maintenance and support around the Town. It is now heading toward the end of its operational life (with daily use the average life expectancy is around 10 years) with increased breakdowns, downtime, and repair costs shown below over the last 12 months.

Description	Net
Interim service for Kubota WK59 DNE	£498.75
1 x RTV 25x10-12 Deli tyre. Supplied and fitted	£87.91
Annual service for Kubota WK59 DNE	£710.00
New battery for Kubota RTC reg no: WK59 DNE	£73.85
New Alternator. Supplied and fitted.	£88.60
	£1,459.11

We are looking to add a newer reliable, all-weather-capable vehicle to sit alongside the existing RTV which will help the department to better maintain the service and standards across Council-managed land and facilities.

Our existing vehicle is used as a daily work horse for our duties. This is a much older model and requires some repairs to keep it operational. Due to its current condition its value is significantly lower, approximately £2,000.

EXSISTING RTV



The model we are looking to purchase is part used with low miles and offered at a discount to us through our existing supplier at **£16,220** including a full service, a 3 month full warranty for parts & labour, road registered and the fitting of the chapter 8 beacon light to the roof. STC livery and highway strip to the rear will be added separately once we take delivery of the vehicle.
Approximately **£400**

Below are further details of the model to purchase One Kubota RTV-X1110 Cab style.

This is a high-performance, diesel-powered utility vehicle designed for heavy-duty use in various terrains. The X1110 Cab model comes with a fully enclosed cab, heating, and hydrostatic transmission, making it suitable for year-round.

Key Advantages

a. All-Weather Use

The enclosed cab with heating ensures staff comfort in cold, wet, or windy conditions, improving productivity and morale.

b. High Load and Towing Capacity

The X1110 supports up to 500 kg payload and 1,300 kg towing, ideal for transporting tools, debris, or materials. More powerful than our existing RTV.

c. Superior Traction and Safety

Equipped with 4WD, dynamic braking, and hydrostatic transmission, it offers safe, smooth operation on uneven or slippery terrain.

d. Durability and Low Maintenance

Kubota is known for engineering reliability. This model is designed for long service intervals, with robust parts and a dealer-supported service network via our reliable suppliers Vincent Tractors.

e. Environmental and Operational Efficiency

Diesel engine meets EU Stage V emissions standards, and the hydrostatic drive minimizes gear wear and reduces the risk of user error. This is also a quieter model ideal when driving around the Town.

We also looked at the option of a similar electric version to see if this would be a possibility. The models available to us are not suited to all off-road duties that we require. The cost to purchase is also much higher at **£24,000**. Example image below.

The addition of the new RTV will provide greater flexibility covering more duties to difficult locations, moving small equipment, grounds materials, tools or green waste. This will be an advantage to the department as we take on more locations. This will also allow us to use the existing RTV for the watering program avoiding the removal of the heavy water tank each time we need to use it. Once the old RTV is no longer viable the water tank will be transferred to the new RTV when required for watering.

We will be able to park the existing RTV at our Churchtown Cemetery secure yard while the new RTV can be stored at Longstone Depot. The current old RTV will be stored and used for watering until it stops working with the watering starting at the cemetery and working through the Town.

Report Images

RTV TO PURCHASE



ELECTRIC COMPARISON



How Does This Meet the Business Plan?

Strategic Priority 4- travel and transport.

STC Continue to investigate and implement where possible a sustainable Town Council fleet of vehicles and to Investigate suitable working vehicle options for the future and ascertain associated cost.

This vehicle will allow the department to operate more efficiently in difficult to access areas around the Town such as Fore Street the cemeteries, allotments and Pillmere estate green areas and walkways. Using less fuel and emissions than the larger diesel vans. They are also a much cheaper option to run and maintain.

Budget Overview

We approached a range of suppliers—both local and from outside Cornwall—to obtain quotes for the purchase of a new or used vehicle. Our current supplier is a local company; however, due to the limited number of dealerships in the region, we also sought quotes from suppliers located further afield. The quotes received show a significant variation in pricing, providing members with a clear comparison for evaluation against our existing supplier.

Quotes Provided

Attached Quotes as Appendix C

- Company A: Part used RTV **£16,220** (held for us)
- Company B: Brand New RTV **£21,105** or higher depending on spec.
- Company C: Comparable part used **£17,500**

Budgets

Budget Codes: 6578 SE EMF Equipment and Vehicles (Capital Works)

Budget Availability: **£71,500.00** (precept amount for 2025/26)

Committed Spend £0

Members are asked to delegate the authority to the Service Delivery Manger to purchase an additional RTV vehicle as described above. Which will greatly improve the operation of the Service Delivery Department. This would come from budget code 6578 SE EMF Equipment and Vehicles (Capital Works).

Item 2.

Report Summary - Battery Equipment

Saltash Town Council is committed to reducing its environmental impact, improving health and safety standards, and modernising its operational equipment.

Our grounds maintenance teams currently use aging petrol-powered trimmers, which, while effective, present challenges related to emissions, noise, maintenance and fuel costs, and staff exposure to reducing hand arm vibration (HAV's).

On this basis we would like to introduce the below equipment.

- 4 x Stihl FSA 200 Battery cutters
- 1x STIHL BRA 500 Cordless Backpack Blower
- 1x Battery Hand-Held Vacuum Shredder
- Plus associated accessories.

They are the same make as our existing trimmers, making it easier for maintenance and cross uses with other tools. We can also use our existing contractors for servicing and parts.

They are light weight making them safer to manoeuvre especially when working in the cemeteries between graves and headstones. They are much quieter for the staff to use and also when working in residential areas.

The equipment also requires additional batteries with a charging station to make the operation smoother for the operatives when using the equipment. Less time delay when changing batteries.

Part of the equipment purchase will also include a blower pack to also use in conjunction to the trimmers. This is a much quieter machine than the petrol version currently used.

Each item comes with a 12 month guarantee via the supplier. Using this type of equipment will decrease the servicing cost due to less moving parts than the petrol engine machinery we currently use. This will also mean less fuel being purchased creating a saving going forward. This will be a big step to help with the environment and staff wellbeing.

Report Images



Impact Assessment (Climate)

Climate Strategy – Project Impact Assessment

Project: Service Delivery – changeover to battery operated equipment

Date of Assessment: 09/07/2025



How is the project scored?

The **outer ring** scores the project against the climate strategy impact.

1	Long lasting negative impact
2	Short term or limited negative impact
3	No known Impact
4	Short term or limited positive impact
5	Long lasting positive impact

The **inner ring** scores the project against the Business Plan Deliverables.

Low	1
Medium	2
High	3
Exceeding	4
Not applicable	0

How Does This Meet the Business Plan?

Strategic Priority 5 - Climate Emergency:

STC continue to acknowledge a climate emergency and to bring forward a local climate change strategy. To continue to implement sustainable grounds maintenance methods and good environmental practices.

The Service Delivery Department have looked into the use of electric trimmers and other electric tools to improve the impact on the environment, emissions and staff wellbeing.

Budget Overview

The below prices may be subject to change due to increases or discount offers at the time of purchase.

Item description	Qty required	Individual unit price (each)	Standard total excl VAT	Bulk order price (each)	Bulk total excl VAT
Stihl FSA 200 battery brushcutter	4	£601.42	£2,405.68	£566.82	£2,267.28
Stihl Lithium-Ion AP500S battery	8	£314.60	£2,516.80	£279.08	£2,232.64
Stihl AL 301-4 multiple battery charger	1	£225.13	£225.13	£217.46	£217.46
Stihl BRA 500 battery backpack blower, shell only	1	£842.17	£842.17	£725.27	£725.27
Stihl HSA140R cordless hedge trimmer, 30" shell only	1	£511.67	£511.67	£450.27	£450.27
Stihl SHA 400 battery hand held vacuum shredder, shell only	1	£256.35	£256.35	£241.27	£241.27
Total			£6,757.80		£6,134.19

Three companies were approached to quote for the items, however only one company was able to provide a full quote for all the items requested. This has proven difficult due to the supply and demand of the products. Not all suppliers hold the stock levels we required. IE Strimmer only.

Quotes Provided

- Company A: **£6,134.19 (Discounted offer)**
- Company B: Requested but quote not supplied in time for this meeting.
- Company C: Doesn't hold the stock required, no quote provided.

Budgets

Budget Availability: £71,500.00 (precept amount for 2025/26)

Budget Codes: 6578 SE EMF Equipment and Vehicles (Capital Works)

Committed Spend: £16,000.00 (Purchase of RTV)

Members are asked to consider approving the purchase of the battery equipment up to the cost of £6,400.00 due to potential price changes following this report. This would come from the precept budget shown. Members to delegate the authority to the Service Delivery Manager to obtain the best purchase prices within the agreed amount.

Item 3

Cherry Picker, Hire or Purchase.

Service Delivery have been looking at the cost between hiring a cherry picker against purchasing costs. As instructed by the Services Committee.

We have set out below the current hire charge against purchase for members to consider.

Current contractor hire per day, including operative. **£400.00**

Competitor hire per day, including operative **£595.00**

We hired our contractor during the period of 1st April 2024 to 31st March 2025

Six instances of cherry picker and operative hire for various tasks at a cost of: **£1220**

The above figures show the department is getting good value while using the current contractor against a competitor. They are a local contractor and can often be available at short notice which is very useful. Competitors often require booking around a weeks' notice.

We would estimate under normal conditions a similar number of hires within the same budget period of April 2025 to March 2026

2. Purchasing a Cherry Picker Costs:

- Initial purchase price from **£17,000** (used) to **£38,000** (new) depending on model and age.
- Chapter 8 lights and livery. **£1500**.
- Annual maintenance and inspection cost **£2000**
- Annual Insurance, vehicle test certification and registration approx. **£5,300**

Training Staff

- One-time training and certification costs per staff member **£300.00** needs to be re-taken every 5 years
- **Total Cost £47,000** (if purchasing a new vehicle)

Report Images

Current contractor



Competitor version



Our Prices

- 2 Hours = £200
- Half Day = £340
- Full Day (7 Hours) = £595

Members are advised that it is SD Departments opinion that it will be better to continue with the current contractor and hire cost rather than purchasing. The other benefit is that the liability and risk for operation lies with the contractor and not with STC.

The saving of time, cost for staff training, fuel along with the cost of insurance and certification will be another benefit.

We also don't have the capacity for storing or parking the equipment safely.

[Members are asked to note the update.](#)

End Of Report.

Signature of Officer:

Service Delivery Manager